

Career Opportunity

Job Opening: Director of Fundraising & Sponsorship Division

Odell, Simms & Lynch, Inc., a diversified fundraising and marketing agency, is seeking a Director of the Fundraising and Sponsorship Division. Candidates must have a proven record and demonstrated skills in assisting non-profits with national reach.

The qualifications we are seeking are:

- High energy, entrepreneurial, networker with relationships;
- Strategist creating and advancing multi-million dollar campaigns;
- Record of success in landing \$1+ million fundraising commitments;
- Skilled in working with Boards, clients, prospects;
- Ability to motivate, lead and set objectives for multiple clients , while managing a staff of 10+;
- Participate in company business development activities to identify and secure new clients.

Director travels on behalf of clients and firm. Oversees writing of proposals and grant requests, budgeting and coordination of resources. Reports to the President and Sr. VP.

This is a full-time position with benefits. We offer excellent health benefits, vacation package, 401k & Profit Sharing upon eligibility. Office is located in the Tyson's Corner area. Free parking. Please submit resume, salary requirements and references by email to employment@odellsimms.com. No phone calls please. All candidates will be reviewed and an interview will be arranged for candidates meeting job specifications. Please provide contact information and availability.